

KILPATRICK CLIENT SUCCESS

Buyouts Announces Mid-Market Deal of the Year: Edward Don & Company and Vestar Capital Partners

Long-time client **Edward Don & Company** was recognized as Mid-Market Deal of the Year by *Buyouts* magazine for its successful sale to wholesale distributor Sysco.

Owned and operated by the Don family since 1921, Edward Don is a leading distributor of foodservice equipment and supplies. Headquartered in Woodridge, IL, the company is the chosen supplier to all types of foodservice businesses, including independent restaurants, national chains, health care, hospitality, country clubs, schools and universities, government institutions, and foodservice management.

Keith Berk has represented Edward Don for more than 20 years and has been integral to its success, including the private equity investment in 2017 by Vestar Capital Partners. Since 2017 **Alan Leib** completed five add-on acquisitions for Edward Don, which caught the attention of Sysco - a giant in the adjacent food distribution industry. In November 2023, Sysco acquired Edward Don. Alan Leib led a team of HMB (now Kilpatrick) attorneys including **Casey Rivard** and **Blaise Danly** in the transaction and worked with Kirkland & Ellis, Vestar's counsel. And, Sysco has continued to retain Kilpatrick to work on Edward Don matters and more.

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