KILPATRICK
TOWNSEND

WHAT'S HAPPENING IN…
E-DISCOVERY

Comprised of 26 team members — including attorneys, project managers, data analysts, and up to 60 contract attorneys — **Kilpatrick Townsend's E-Discovery Team** comes uniquely qualified to handle any e-discovery project in an accurate, efficient, cost-effective, thorough, and defensible manner. We provide counsel on the latest technological advances in early case assessments and offer streamlined discovery, including analytics, technology-assisted reviews, and predictive coding. Moreover, we regularly provide advice and testimony on preservation strategies, international data privacy and cross-border concerns, collection methodologies, and metadata production, among others. Because of our expanding numbers, much of the team is preparing to move into a building on Kilpatrick's Winston-Salem campus that will be dedicated to the E-Discovery Team.

Our attorneys average more than 15 years of litigation and e-discovery experience, having worked as in-house counsel, vendor-based project leaders, and as attorneys at other top-tier law firms. Many team members hold certifications in operational e-discovery services (e.g., 10 relativity certified administrators, nine relativity certified users, and all project managers are certified PMPs); have advanced technical and business degrees (MIS, MBA, etc.) in addition to law degrees; and frequently lead presentations on legal and operational e-discovery issues.

Why Clients Choose Our E-Discovery Team

Clients prefer Kilpatrick Townsend's E-Discovery Team to handle their e-discovery, consulting, and information governance needs for five primary reasons:

- **Firm Reputation.** Kilpatrick Townsend provides the highest quality legal services for some of the world's most technologically-advanced companies. We guide our clients and litigation teams through every stage of discovery in litigation matters and investigations, including identification, preservation, collection, process, review, and production of relevant information.

- **Comprehensive Experience.** We offer a cross-functional national team comprised of internationally-recognized experts in both legal and operational e-discovery that provides a wide range of e-discovery related services. Our proven expertise across practice areas, industries, and global venues enables us to handle — often at a moment's notice — the most complicated discovery matters.

- **Collaborative Approach.** Our case teams work closely with clients to gain valuable insight and institutional knowledge to assess their e-discovery needs and data practices, which enables us to create efficiencies and cost-savings. Internally, we further leverage our collaborative mindset to strategically manage projects, technologies, quality control, costs, efficiencies, and client expectations.

- **Industry-Leading Billing Model.** Our billing model — tracked by an award-winning proprietary dashboard system developed by our E-Discovery Team — offers significant discounts from the market and flattens budgets, allowing clients to focus on underlying matters rather than controlling e-discovery costs. Moreover, by heavily relying on our own internal resources, we can also reduce security risks.

- **All-Inclusive Services.** Our one-stop-shop covers all aspects of e-discovery related services, including end-to-end operational e-discovery (preservation, collection, analytics, predictive coding, and production), legal e-discovery, and document review. To further reduce costs, we often package our services in a discovery counsel role for a flat fee.

25+ team members

15+ average years litigation & e-discovery experience

INDUSTRY-LEADING Billing Model

All Inclusive Services
preservation, collection, analytics, predictive coding, production, legal e-discovery, document review

For more information about Kilpatrick Townsend's E-Discovery Team, please contact Counsel Craig Cannon at 336.607.7441 or at ccannon@kilpatricktownsend.com.

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