

Joel Cartee

Partner

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Joel Cartee is a partner in the Corporate and Mergers & Acquisitions practices at Kilpatrick. Joel's practice focuses on mergers and acquisitions, joint ventures, strategic alliances, private equity, venture capital, and commercial transactions with particular emphasis on providing strategic advice to Fortune 500 companies in connection with complex, high-profile transactions. For more than 20 years, public and private companies have relied on Joel's practical guidance with business combinations. Clients appreciate his deep understanding of their business and the deal issues that are most important to them. During his career, Joel has handled hundreds of mergers and acquisitions transactions with an aggregate deal value in the tens of billions of dollars.

Joel serves as a Special Assistant Attorney General for the State of Georgia in connection with his representation of the Office of the State Treasurer of Georgia.

Joel was listed in the 2022 edition of *The Best Lawyers in America*® and the nine years immediately preceding for Mergers & Acquisitions, in 2021 and 2022 for Mergers & Acquisitions Law and Communications Law, and in 2023, 2024 and 2025 for Business Organizations (including LLCs and Partnerships), Communications Law, Corporate Law, and Mergers & Acquisitions Law. He was also named a *Law360* 2018 MVP for Telecommunications Law and was recommended by *Legal 500 US* in 2019, 2020 and 2022 for Mergers & Acquisitions.

Experience



Represented Sysco Corporation in its acquisition of BIX Produce Company, a leading produce specialty and fresh cut distributor based in Minnesota.

Represented AT&T in its sale of Xandr Inc., AT&T's global programmatic advertising marketplace, to Microsoft.

Represented AT&T in its sale of AT&T Government Solutions, Inc., AT&T's Department of Defense IT professional services business, to Tyto Athene, a portfolio company of Arlington Capital Partners.

Represented AT&T in its \$1.95 billion sale of its wireless and wireline operations in Puerto Rico and the U.S. Virgin Islands to Liberty Latin America.

Represented Equifax, a global analytics and technology company, in its acquisition of PayNet, a provider of commercial credit risk underwriting and management solutions for the commercial lending and leasing market.

Represented A3 Communications, a leading systems integrator, in connection with its sale to Cook & Boardman Group, a leading specialty distributor of commercial door entry solutions.

Represented AT&T Inc. in its acquisition of AppNexus, a technology company operating a leading global advertising marketplace that provides enterprise products for digital advertising for publishers, agencies and marketers.

Represented AT&T Inc. in the acquisition of AlienVault, an innovative technology and security company.

Represented Equifax Inc. in its acquisition of DataX, Ltd, a leading specialty finance credit reporting agency and alternative data provider to lenders nationwide.

Represented AT&T Inc. in its acquisition of FiberTower Corporation, a company with a nationwide portfolio of millimeter wave spectrum of 39 GHz wireless licenses.

Represented AT&T in connection with numerous closed or pending transactions involving the acquisition, exchange or divestiture of spectrum licenses and other telecommunications assets.

Represented WarnerMedia in the acquisition of assets of Canopy Crest Corporation, a privacy-focused recommendations startup.

Represented AT&T Inc. in its attempted acquisition of Straight Path Communications Inc. (Nasdaq: STRP), a publicly-traded communications company with a nationwide portfolio of millimeter wave spectrum, including 39 GHz and 28 GHz wireless licenses, for \$1.6 billion.

Represented Equifax Inc. in the acquisition of the assets of two companies that collectively provide



unemployment and employee tax planning and consulting services, unemployment claims administration and management services, and verification of income and employment services through a verification platform known as Verify Job Systems.

Education

University of Alabama School of Law J.D. (1998) *magna cum laude*, *Order of the Coif*

University of Alabama B.S. (1995) Commerce and Business Administration, *summa cum laude*

Admissions

Georgia (1998)

Texas (2012)

Professional & Community Activities

State Bar of Georgia, Business Law Section, Member

State Bar of Texas, Business Law Section, Member

American Bar Association, Section of Business Law and Section of Environment, Energy and Resources, Member

Atlanta Bar Association, Member

Insights

[News Releases](#)

Kilpatrick Breaks Record for Number of Attorneys Recognized in 2025 Edition of The Best Lawyers in America®
August 16, 2024

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Kilpatrick Townsend Earns Record-Breaking Recognition in 2024 Edition of The Best Lawyers in America®
August 17, 2023

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Kilpatrick Townsend Earns Top Recognitions in 2023 Edition of The Best Lawyers in America®
August 18, 2022

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Kilpatrick Townsend Receives Top Rankings in 2022 Legal 500 US
June 14, 2022



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Kilpatrick Townsend Represents AT&T in Sale of Xandr

December 22, 2021