Real Estate Finance

Capital Solutions

Obtaining adequate real estate financing can make or break the deal. Our team serves banks and other financial institutions in all manner of real estate financings. We assist clients on a national basis with secured and unsecured commercial lending transactions, including retail, office, industrial, mixed-use, apartment, and hotel projects.

Reach

Collaborative Talent

Working closely with attorneys in other practice areas, we draw upon the firm's collective experience in environmental law, zoning, and land use; tax law; public and private finance; regulatory considerations; and corporate matters from entity formation to reorganization, to best address client needs. Our clients include:

- Banks & Other Financial Institutions
- Lenders & Servicers
- Real Estate Investment Companies & Trusts (REITs)
- Real Estate Investment Advisors

Approach

Every Asset Class

Our attorneys represent lenders in connection with mortgage loans secured by all real estate classes, including multifamily, retail, office, industrial, mixed-use, condominium, hotel, and development properties.

Experience

Advised an S&P 500 publicly-traded REIT with the sale of over 80 conventional and affordable multifamily residential properties nationwide.

Originated a $40 million real estate loan for a major U.S. financial institution, which was secured by 13 skilled nursing and assisted living facilities located throughout the Southeast.

Represented one of the largest worldwide leaders in financial services in loan origination secured by real estate and all related activities related to real estate lending, including title and survey review and negotiation, corporate formation, zoning, and insurance report review.

Represented large insurance company in a multimillion dollar interim and permanent loan secured by a

portfolio of self-storage facilities.

Counseled a leading U.S.-based brokerage firm in commercial loan transactions for its brokerage customers, loans secured by real and personal property, letters of credit, workouts, and debt restructuring.

Represents servicers and lenders in post-origination loan modifications, loan assumptions, and loan defeasances.

Assisted an investment advisory service company with its asset management agreement for a complex, multibillion dollar transaction involving a government assisted merger, which included placing the failing company's assets in a special purpose vehicle either directly or via the creation of trusts.

Assisted special servicers with interpreting provisions in applicable pooling and servicing agreements, intercreditor agreements, participation agreements, and co-lender agreements and assist special servicers with various other securitization issues related to a bankruptcy filing of a large national retail REIT.

Annually publish in the industry-leading *Servicer Survival Guide*, which serves as a mainstay desk reference for servicers and agencies.

Primary Contacts



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