Gunjan R. Talati

Partner

1100 Peachtree Street NE
Suite 2800, Atlanta, GA USA 30309
t 404.815.6503 | f 202.380.0518
701 Pennsylvania Avenue, NW
Suite 200, Washington, DC USA 20004
t 202.481.9941
gtalati@ktslaw.com

Services

Construction & Infrastructure

Construction Litigation

Cybersecurity, Privacy & Data Governance

Government & Regulatory

Government Contracting & Public Procurement

Litigation

Mergers & Acquisitions

Industries

Construction & Infrastructure

Health & Life Sciences

Gunjan Talati is an experienced government contracts practitioner who regularly represents contractors in a variety of sectors, including aerospace and defense, technology, energy, infrastructure, transportation, logistics, and health care. Gunjan's practice is a mix of regulatory compliance, transactional, and litigation matters.

Gunjan's regulatory compliance experience includes advising government contractors on complying with various Federal Acquisition Regulations, navigating small business and socioeconomic regulations and matters, addressing GSA and Federal Supply Schedule issues, and meeting ethics and compliance requirements. Gunjan also has significant experience in helping contractors navigate federal cybersecurity regulations and requirements.

Gunjan's regulatory compliance experience also includes advising companies on export controls, including the International Traffic in Arms Regulations (ITAR), Export Administration Regulations (EAR), and the Office of Foreign Assets Controls restrictions. His experience includes setting up export control compliance programs, internal investigations of suspected and actual export control violations, and disclosures.

Gunjan's litigation experience includes representing contractors in suspension and debarment proceedings, bid protests, and prime/sub disputes. Gunjan has helped contractors of all sizes through contentious suspension and debarment proceedings before multiple agencies including the U.S. Air Force, U.S. Army, General Services Administration, Environmental Protection Agency, Department of Education, and U.S. Agency for International

Development. In 2014, he was named a D.C. “Rising Star—one of 40 lawyers under the age of 40” by the *National Law Journal’s Legal Times* for his suspension and debarment work.

In bid protests, Gunjan has represented contractors of all sizes before the Government Accountability Office, the Court of Federal Claims, and state and local government agencies. In these cases, Gunjan has represented both protestors and intervenors on programs valued from several million to over a billion dollars.

Gunjan’s transactional experience includes serving as lead government contracts counsel in contractor mergers and acquisitions. In addition to advising on government contracting issues, Gunjan also advises on Defense Security Service and Committee on Foreign Investment in the U.S. (CFIUS) issues and filings. As part of his CFIUS practice, Gunjan has experience counseling companies in various industries, including aerospace, semiconductors, and biotechnologies on the Foreign Investment Risk Review Modernization Act (FIRRMA). His transactional experience also encompasses drafting and negotiating joint venture and teaming agreements.

Prior to joining the firm, Gunjan was a partner in the Washington, D.C. office of a national law firm where he focused his practice on government contracts, including suspension and debarment, bid protests, small business matters, and mergers and acquisitions. Gunjan’s career includes two secondments at *Fortune* 100 government contractors, giving him a unique perspective on working with particular types of government contractors.

While attending law school, Gunjan was a law clerk for the U.S. Army Office of the Chief Attorney where he provided guidance on government contracts administration and bid protests. He was also an Editorial Assistant and a staff member of the *Catholic University Law Review*.

Gunjan is recognized in the 2026 and the four years immediately preceding editions of *Chambers USA: America's Leading Lawyers for Business* in the area of Nationwide Government Contracts. He was recognized in 2021 and the seven years immediately preceding as a Washington D.C. “Rising Star” in the area of Government Contracts by *Super Lawyers* magazine. Gunjan was recommended in 2017 by *Legal 500 US* for Real Estate and Construction Law. He is fluent in Gujarati, an Indian dialect.

Experience

Saved a construction business from collapse by getting Navy suspension quickly lifted.

Education

Catholic University of America Columbus School of Law J.D. (2006)

Georgia Institute of Technology B.S. (2003) *with honors*

Admissions

Georgia (2019)

District of Columbia (2008)

Virginia (2006)

Court Admissions

Court of Appeals of Georgia

Supreme Court of Georgia

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the District of Columbia

U.S. District Court for the Eastern District of Virginia

Professional & Community Activities

Law360, Government Contracts Editorial Advisory Board (2025)

Leadership Council on Legal Diversity's (LCLD) 2020 Class of Fellows, Member

American Bar Association, Section of Public Contract Law, Council Member (2013-2015)

Insights

Perspectives

5 Key Takeaways | Navigating the New U.S. Horizon: Managing Regulatory Friction and De-Risking with Strategic IP

June 29, 2026

News Releases

Kilpatrick Attorneys Earn 102 Rankings in 2026 Chambers USA and Global Guides

June 5, 2026

Alert

IEEPA Refund Process Has Begun and The New Temporary 10% Tariffs Struck Down

May 11, 2026

Alert

Want a Tariff Refund? Your Essential Checklist for the CAPE Portal Launch This Monday

April 16, 2026

Alert

Anthropic's Motion for Stay Regarding FASCSA Designation Denied by D.C. Circuit

April 9, 2026