

M. Andrew Kauss

Senior Counsel

1100 Peachtree Street NE
Suite 2800, Atlanta, GA USA 30309
t 404.815.6620 | f 404.541.3262
3 Times Square, New York, NY USA 10036
t 212.775.8705 | f 212.775.8805
akauss@ktslaw.com

Services

Distressed Debt & Workouts
Private Equity
Real Estate Capital Markets
Real Estate Finance
Real Estate Finance & Capital
Markets
Real Estate Investment &
Development



Andy Kauss has extensive experience in advising large real estate and corporate clients on a broad range of sophisticated real estate transactions, including development, leasing and acquisitions, and sales. He regularly represents clients in the organization of ownership structures for real estate assets, and the formation of institutional capital for investment in real estate with collateral knowledge of the tax exempt investor and ERISA aspects of such matters. Andy has represented several real estate industry and corporate clients in the development of major investment and corporate real estate projects; has represented several companies in headquarters office leasing transactions of more than 100,000 square feet of space; and has represented clients in the organization of investment funds for institutional investors that have invested over \$1 billion in real estate assets nationwide.

Andy is listed in the 2019 and the ten years immediately preceding editions of *Chambers USA: America's Leading Lawyers for Business* and *The Best Lawyers in America*® for Real Estate Law in 2027 and the 21 years immediately preceding. He has been named a Georgia "Super Lawyer" for Real Estate Law in 2018 and 2019 and also in 2016 and the seven years immediately preceding by *Super Lawyers* magazine and recognized in the 2009 *Legal 500 US*. In 2011, 2013 and 2014, he has been named repeatedly by *International Who's Who of Business Lawyers* in the area of Real Estate. Andy has been named in *Georgia Trend* magazine's "Legal Elite" list and is AV® rated by Martindale-Hubbell.*

Experience

Represents Carter & Associates LLC as the master developer of “The Banks,” a multi-phased project for an extensive mixed use development on approximately 18 acres owned by Hamilton County and within the City of Cincinnati. The project is on the north bank of the Ohio River, between the Cincinnati Bengals’ Paul Brown Stadium and the Cincinnati Reds’ Great American Ballpark. The project is intended to provide high quality development in an area along the Cincinnati riverfront on which the City of Cincinnati has desired development for many years.

Represented Branch Banking & Trust in multiple proposed sale/leaseback transactions involving approximately 1,000 bank properties.

Represented BellSouth in all aspects of the acquisition and development of three transit-oriented development projects in the City of Atlanta proximate to MARTA rail stations, totaling approximately 3.5 million square feet of space and remote parking decks at terminal MARTA rail stations, with a projected total cost of approximately \$750 million.

Represented Cingular Wireless in negotiation of lease of 315,000 square foot headquarters office facility.

Representation of Avanti Properties Group in formation of six investment funds totaling \$1.25 billion of institutional capital for investment in real estate nationwide.

Education

University of California at Los Angeles J.D. (1977) *Order of the Coif*

Boston University B.A. (1974) History and International and Comparative Studies, *summa cum laude*, with distinction, *Phi Beta Kappa*

Admissions

New York (2005)

Georgia (1977)

Professional & Community Activities

American College of Real Estate Lawyers, Member

Atlanta District Council of the Urban Land Institute, Advisory Board

The Epstein School Foundation, Inc., Director and President

Marcus Jewish Community Center of Atlanta, Director

The Weber School, Founding Trustee

The Epstein School, Trustee, Past-President (1995-1997)

Jewish Federation of Greater Atlanta, Former Trustee

Insights

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Kilpatrick Attorneys Once Again Earn Outstanding Recognitions in 2027 Edition of The Best Lawyers in America®

August 20, 2026

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Kilpatrick Breaks Record for Number of Attorneys Recognized in 2025 Edition of The Best Lawyers in America®

August 16, 2024

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Kilpatrick Townsend Earns Record-Breaking Recognition in 2024 Edition of The Best Lawyers in America®

August 17, 2023

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Kilpatrick Townsend Earns Top Recognitions in 2023 Edition of The Best Lawyers in America®

August 18, 2022

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Kilpatrick Townsend Attorneys Garner 37 Rankings on the 2021 International Who's Who of Business Lawyers

October 29, 2021