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Insights: Publications

10 Key Takeaways: Collaborative Relationships Between Owners Contractors

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10 KEY TAKEAWAYS

Forming Long-Term Collaborative Relationships Between Owners & Contractors

Kilpatrick Townsend's Pat Gaas and Brian Gaudet recently participated as panelists along with other key industry leaders at the 4th Annual EPC Contract Management Conference in Houston.

Key takeaways from the discussion, include:



documenting clear scopes and expectations between the parties.

8 Any disputes need to be dealt with timely and respectfully with the understanding that maintaining the relationship is as important an influence on the outcome of the dispute as minimizing/maximizing the payment/recovery.

9 Engaging qualified third party assistance for evaluating and aiding in the resolution of disputes is important (qualified attorneys, experts, mediators, dispute review boards).

10 Each party must commit to resolve disputes with fairness and honesty and avoid "form over substance" type arguments.

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