Kilpatrick

Insights: Publications

Jeff Hechtman Quoted in "Rates, Raw Materials, and Risk: Economic Considerations for Food Manufacturers in 2026"

Food Industry Executive

January 5, 2026

“A slowdown or decline in economic activity in 2026 would likely dampen activity in the M&A market, particularly middle-market deals. This could lead to a ‘flight to quality' in food industry M&A where the most desirable targets can command high valuations, while others at the lower end of the market may have to adjust their pricing expectations to get deals done, if they can be done at all. We would also likely see deal structures with more contingent consideration and more rigorous and lengthy due diligence processes.”

Read **Jeff Hechtman's** 2026 M&A Outlook in *Food Industry Executive*'s article, "Rates, Raw Materials, and Risk: Economic Considerations for Food Manufacturers in 2026," here.

Related People

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