

Insights: Publications

Support Historically Underutilized Businesses to Grow Your Construction Practice

ABA Construction Litigation Section's Practice Points

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Those beginning their construction law career should be a focus on three things: (1) finding a mentor; (2) learning the trade (the law, construction, being practical); and, (3) developing relationships in the construction industry that will turn into clients and/or referrals. Practically speaking, the relationships most successfully turned into clients are those with smaller, but growing businesses that do not already have established relationships with lawyers or have used lawyers that are not particularly specialized in construction law. A unique feature of construction yields a potential source of these relationships.

Related People



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