Insights: Alert

Event Takeaways: Tech Market Trends and Uncertainties

MAY 5, 2025 Written by Brian H. Axelrad

The Kilpatrick New York office hosted a roundtable discussion on April 30th focused on emerging trends in the tech market and strategies for navigating market uncertainty. The event featured Kilpatrick partners Barry Benjamin and Brian Axelrad, alongside distinguished guest speakers Moshe Bellows (Managing Partner at Maccabee Ventures), Richard Kestenbaum (Partner at Triangle Capital), and Paul Greenberg (CEO at Butter Works).

The conversation explored the challenges and opportunities currently shaping the tech sector, AI, and international commerce in general, with the following key points highlighted:

1. **The Role of AI in the Workforce:**
   The panel emphasized that artificial intelligence is unlikely to replace jobs directly. However, professionals who master AI tools and technologies will hold a significant competitive advantage, potentially displacing those who do not adapt.

2. **Challenges in Business Communication:**
   It was noted that the current economic and geopolitical climate makes open and honest communication among business leaders increasingly difficult. This lack of transparency poses challenges in developing sound business strategies, directing investments, and making informed decisions regarding growth.

3. **Impact of Market Uncertainty on Transactions:**
   Uncertainty in the market has significantly hindered transactions such as fundraising and mergers & acquisitions (M&A). A key issue identified was the difficulty in substantiating valuations, which has caused delays and challenges in deal-making.

The event provided an engaging forum for thought leadership and practical insights into managing the complexities of the tech market. The panelists offered valuable perspectives and actionable advice for attendees navigating these uncertain times.

For further information or follow-up on this event, please contact Barry M. Benjamin or Brian Axelrad. And yes, AI was used in the creation of this Alert.

Related People





Brian H. Axelrad
t 312.606.3242
baxelrad@ktslaw.com