



Richard Cicchillo Jr.

Partner

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Services

Business & Finance
Cross Border Transactions
Joint Ventures & Strategic
Alliances
Mergers & Acquisitions

Rich Cicchillo advises mid-market and large-cap companies in domestic and international acquisitions, divestitures, joint ventures, and other strategic transactions. Understanding how a transaction fits into the client's business plan enables him to pragmatically identify and mitigate transaction-related risks and increase the likelihood that the transaction is not only efficiently and cost-effectively completed, but that it also ultimately achieves the client's business objectives. That kind of understanding requires a long-term investment in getting to know each client's business. He has been a trusted advisor to most of his clients for over a decade, and is a frequent participant in internal client training programs.

Rich regularly advises equity funds and companies from French-speaking countries in connection with their U.S. business operations and M&A activities. Comfortable working in English or French, he is certified in commercial and business French by *La Chambre de commerce et de l'industrie de Paris*, he is familiar with key differences between the French and U.S. legal systems and business practices, and can act as a "cultural" translator between French-speaking companies and their U.S. counterparts.

Rich has been repeatedly honored in *The Best Lawyers in America*®, *Chambers USA*, *Legal 500 U.S.*, *Georgia Trend*, and *Super Lawyers*. *The Daily Report* recognized Rich as one of the "Most-Effective Dealmaker" finalists during its annual Southeastern Legal Awards in 2024. He is AV® rated by Martindale Hubbell.*

Experience

Represented CRH plc, the international building materials group, in the disposition of its Americas Distribution division to Beacon Roofing Supply for \$2.63 billion, and its acquisition of Ash Grove Cement Company, a leading U.S. cement manufacturer for \$3.5 billion.

Represented American Tower Corporation in cell tower portfolio acquisitions and leasebacks throughout Latin America.

Advised In'Tech Medical, a portfolio company of French equity fund, Eurazeo PME, in its acquisitions of Turner Medical and Bradshaw Medical, U.S. manufacturers of orthopedic and spinal devices.

Advised Oldcastle Infrastructure, Inc., an industry leader in engineered building solutions, including pipe, precast, storm water, enclosure, and building accessory products, in the acquisition of Torrent Resources, maker of the Maxwell® drywell, from a private equity group led by Long Point Capital. Also represented Oldcastle Infrastructure in its acquisitions of Granite Precasting & Concrete, a Washington-based manufacturer of water management and utility solutions, and Suntree Technologies, a Florida-based manufacturer of proprietary storm water treatment products.

Advised Orolia Holdings SAS, in its acquisition of Talen-X, a U.S. manufacturer of global positioning equipment, and the divestiture of Orolia's global satellite search and rescue (SARSAT) business to a management buyout group.

Represented Questel, a portfolio company of IK Investments, in its acquisition of MultiLing, a U.S.-based, international provider of legal translation services in the IP space.

Represented SiteOne Landscape Supply in over 30 acquisitions of nursery, landscape and hardscape distribution businesses across North America.

Represented Oldcastle Building Products, North America's largest manufacturer of masonry and hardscape products, and second largest manufacturer of dry mix and lawn and garden products, in its acquisition of the Eagle Bay hardscapes product line, Buckeye Resources, an Ohio-based soil and mulch manufacturer, and Abbotsford Concrete Products, a hardscapes leader in western Canada.

Represented a Finnish pulp and paper and mining equipment manufacturer in the sale of a drilling equipment business, including facilities in the U.S., Canada, Australia, and Indonesia.

Represented OFI Private Equity of Paris, France, and its portfolio company, Siem Supranite, in their leveraged acquisition of The Flexitallic Group, Inc., a U.S. and U.K.-based manufacturer of gaskets and sealing solutions for high-intensity, industrial environments from Cravey, Green & Wahlen.

Represented an international manufacturer in the sale of its gas fittings business, including operations in the United States, France and Mexico. In connection with this disposition, represented our client in the buy-out of a joint venture partner in Mexico.

Education

Harvard University J.D. (1993) *magna cum laude*

New York University Institute for French Studies M.A. (1990)

Georgetown University BSFS (1989) *summa cum laude*

Université Catholique de Louvain, Belgium (1988) Undergraduate

Admissions

Georgia (1994)

Clerkships

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Professional & Community Activities

Harvard Law Review, Editor, Volume 106

Harvard Legal Aid Bureau, Member

Former Director, Past President and Reading Mentor, Everybody Wins! Atlanta

Insights

[News Releases](#)

Kilpatrick Attorneys Once Again Earn Outstanding Recognitions in 2027 Edition of The Best Lawyers in America®

August 20, 2026

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Kilpatrick Attorneys Earn 102 Rankings in 2026 Chambers USA and Global Guides

June 5, 2026

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Over 100 Kilpatrick Attorneys Named 2025 Super Lawyers and Rising Stars

November 25, 2025

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Kilpatrick Attorneys Earn a Record 100 Recognitions in 2025 Chambers USA

June 6, 2025

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37 Kilpatrick Attorneys Named to the 2024 Lexology Index

November 25, 2024