

Anthony D. Glosson

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Services

Cybersecurity, Privacy & Data Governance

Technology Transactions

Tony Glosson delivers creative solutions on a range of cybersecurity, privacy, risk management, and regulatory compliance matters. Tony is the author of several publications in the field of technology law and regularly dives into the technical aspects of enterprise network security, business continuity, and incident response. Tony has extensive experience negotiating complex technology contracts governing data use rights, data protection and cybersecurity measures, tech mergers and acquisitions, cloud computing, software licensing arrangements, risk mitigation and allocation, and confidentiality obligations.

Prior to joining the firm, Tony was an associate in the Washington, D.C. office of an international law firm where his practice focused on information privacy, security, marketing, and information governance. Tony was also seconded to a well-known telecommunications company where he worked as a privacy counsel and provided data protection guidance on contracts, new products, and initiatives in the office of its general counsel.

While attending law school, Tony served as a law clerk for a Commissioner on the Federal Communications Commission (FCC) where he worked on numerous privacy and communications matters. Tony served as a law clerk at TechFreedom where he collaborated on articles on issues spanning copyright law, data privacy, and the First Amendment. Tony served as Editor-in-Chief of the *Federal Communications Law Journal*.

Prior to launching his legal career, Tony worked as a freelance web developer.

Tony was recognized as one of the "Best Lawyers: Ones to Watch" in 2025 for Technology Law and again in 2026 and 2027 for Privacy and Data Security Law and Technology Law by *The Best Lawyers in America*®. In 2023 and 2025, he was named to the Capital Pro Bono High Honor Roll, which recognizes the contributions of those D.C. Bar members who donated 100 hours or more of pro bono service during the previous calendar year.

Experience

Guided the procurement of a cloud-based risk management information system designed to enhance the client’s ability to oversee and mitigate risks effectively. The vendor delivered a purpose-built solution tailored to the client’s operational needs, ensuring seamless risk tracking and management. The negotiated agreement supported the client’s goal of maintaining robust risk oversight while utilizing cutting-edge SaaS technology. It

laid the foundation for operational continuity, empowering the client to address complex risk scenarios while maintaining strong data security and performance standards.

Effectively collaborated with the client to bolster its cyber readiness posture through securing advanced browser security and isolation services on favorable terms customized to client needs. The solution was designed to protect users from web-based threats while ensuring uninterrupted access to essential online tools. Through ongoing collaboration with the vendor, the client successfully secured a platform for managing browser activity with high responsiveness to security incidents. This arrangement aimed to safeguard the client's systems and data while enabling proactive threat mitigation and streamlined cybersecurity management.

Successfully negotiated agreement supporting a client's facility management operations by delivering a SaaS-based computerized maintenance management system platform. With services spanning work order management, preventive maintenance, and tenant tracking, the arrangement was crafted to improve operational efficiency and data integration across multiple properties. The client was able to leverage the vendor's updated platform to enhance overall maintenance workflows while ensuring scalability for future needs.

Counseled client through procuring a multifaceted SaaS platform tailored for HR data analytics, empowering the organization to derive valuable insights from employee-related information while carefully navigated attendant contractual privacy and security issues. By integrating the vendor's solution into existing systems, the client was able to streamline HR processes, improve decision-making, and enhance workforce management strategies. The arrangement supported the client's objectives of leveraging data to drive operational efficiency while maintaining strong security and confidentiality measures.

Negotiated complex SaaS agreement providing the client with access to a state-of-the-art fault detection and diagnostics SaaS platform, enabling proactive monitoring and maintenance of property building systems. The solution was designed to deliver actionable insights into system performance, helping the client optimize energy efficiency and reduce operational downtime. We successfully achieved an agreement establishing an ongoing subscription model on favorable terms that served to reinforce the client's commitment to leveraging advanced diagnostics for improved facilities management, providing a key talking point for core investors.

Education

George Washington University Law School J.D. (2015) *with high honors*, *George Washington Scholar*

Northern Illinois University B.A. (2012) Sociology, *with high honors*

Admissions

New York (2024)

District of Columbia (2017)

Maryland (2015)

Professional & Community Activities

Certified Information Privacy Professional (CIPP)

Federal Communications Bar Association, Member

Insights

Events

In-House Counsel Summit

September 24, 2026

News Releases

Kilpatrick Attorneys Recognized in 2027 Edition of Best Lawyers: Ones to Watch® in America

August 20, 2026

Alert

New York City Proposes Nation’s First Municipal Click-to-Cancel Rule: What Subscription Businesses Need to Know

June 2, 2026

Alert

Beyond the Battlefield: What the Iran Conflict Means for Critical Infrastructure Operators’ Cyber and Legal Risk

May 27, 2026

Alert

From Transparency to Oversight: New York’s RAISE Act Raises the Bar for Frontier AI Developers

January 12, 2026