



Jerald E. Lassiter

Director, Revenue

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Jerald Lassiter joined Kilpatrick in 2023 and currently serves as its Director of Revenue. In this role, he is primarily responsible for leading the firm's billing, collections, and new business intake functions. Jerald collaborates with the firm's attorneys, Chief Financial Officer, and finance and operations management. He also participates in special projects and provides professional guidance as needed. Previously, Jerald served as the firm's Director of Billing.

Prior to joining the firm, Jerald was Senior Director of Billing and Client Services in the Washington, D.C. office of an international law firm. He has worked for 30 years with law firms in managerial and director roles and Jerald has experience in all aspects of billing, collections, and client services.

Education

Southeastern University M.B.A., Financial Management (2006)

Southeastern University B.S., Information Systems Management (2004)