

Mark Palmer

Partner

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Services

Business & Finance
Distressed Debt & Workouts
Real Estate Capital Markets
Real Estate Finance
Real Estate Investment & Development

Industries

Real Estate Capital Markets
Real Estate Finance
Real Estate Investment & Development

Mark Palmer focuses his practice on syndicated real estate loans and other finance and securitization projects involving all property types, including office, industrial, retail, hospitality, multi-family, and condominium developments, as well as highly regulated property types such as casinos and health care facilities.

Mark represents lenders and loan servicers in all aspects of loan origination and servicing, including performing loan matters, such as assumptions, property substitutions and reconfigurations, condominium conversions, mezzanine financing, preferred equity investing, and borrower restructurings, transfers of interest and mergers, and matters related to defaulted real estate loans and troubled assets. In connection with defaulted loans and troubled assets, he has extensive experience working with lenders and special servicers in work-outs and other resolutions relating to nonperforming loans, including restructurings of debt, loan modifications and extensions, and exercising lender rights and remedies.

Mark also represents borrowers and lenders in a wide variety of other secured and unsecured complex commercial lending transactions and has experience in a broad range of other real estate transactions, including acquisitions, dispositions, and development. He joined the firm after practicing for three years at a large firm in Phoenix, Arizona.

Experience

Representation of a corporate user and national developer in all aspects of a 50 acre transit-oriented development in Atlanta, Georgia with an urban mixed-use plan, including office, retail, and residential components.

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Representation of banks, CMBS lenders, and other financial institutions in connection with multiple work-outs and restructurings, foreclosures, deed-in-lieu transactions, note sales, and dispositions of REO for loans with principal balances from \$60 million \$360 million, including mortgage loans secured by an Atlantic City casino and resort, a San Juan, Puerto Rico franchised hotel and casino, a North Miami Beach residential condominium, a downtown Chicago hotel tower, a northern Virginia conference center, a central Virginia office complex, and a downtown Boston historic mixed-use marketplace project.

Representation of a Fortune 15 corporation in connection with the acquisition, construction, and development of a transit-oriented office and retail development and other office developments in Atlanta, Georgia and subsequent sale-leaseback transactions valued at \$1 billion.

Representation of one of the largest international diversified financial companies in connection with the origination of a \$50 million construction and development mortgage loan for an urban residential condominium development in Atlanta, Georgia, a \$22 million mortgage loan with respect to a retail condominium in New York City, and a \$25 million construction and development loan for a self-storage facility in Brooklyn, New York.

Representation of banks and other lenders in all aspects of multiple mortgage loan originations, negotiating in excess of \$500 million of loans for CMBS securitizations and portfolio lenders.

Representation of one of the largest U.S. financial institutions, as agent, collateral agent and lender, in connection with a \$95 million revolving and term syndicated credit facility secured by business-to-business media facilities located in Wisconsin.

Representation of one of the largest U.S. financial institutions, as agent and lender, in connection with a \$40 million syndicated loan secured by timberland located in Maine.

Representation of one of the largest U.S. financial institutions, as collateral agent and lender, in connection with a \$170 million syndicated loan secured by first, second, third, and fourth priority mortgage liens on terminals and other transportation and logistics facilities located in Florida and South Dakota.

Education

Indiana University School of Law J.D. (1992)

magna cum laude

University of Michigan B.A. (1985) Economics

Admissions

Texas (2019)

Georgia (1997)