Indirect and Operational Tax

Evolving Landscape

At Kilpatrick, we understand the evolving landscape of indirect taxes, especially in the wake of the *Wayfair* decision which redefined nexus. Our experience extends to the taxation of emerging domains like cloud computing, ensuring compliance across state and local jurisdictions, and understanding the complexities of voluntary disclosure agreements.

We analyze the tax base, from the situs of services and lease transactions to the taxability of bundled transactions and digital services. Our team can identify exemptions and deductions that benefit your business, including those related to manufacturing, pharmaceuticals, software, distinguishing between canned and custom solutions to optimize your tax position.

Local taxes present their own challenges, from the Chicago Personal Property Lease Transaction Tax to industry-specific levies like hotel occupancy, amusement, and motor fuel taxes. We navigate these with precision, ensuring your compliance while advocating for the most favorable outcomes.

Our experience also covers specialty taxes and procedural matters, including officer liability and the complexities of Qui Tam and False Claims Act matters. We tackle gross receipts taxes with an understanding of apportionment issues, digital products, and financial services, providing clarity and confidence in your indirect tax strategies.

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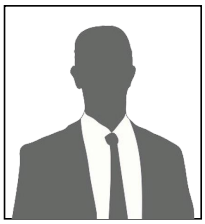

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