

Monica B. Cunill

Counsel

701 Pennsylvania Avenue, NW
Suite 200, Washington, DC USA 20004
t 202.508.5864 | f 202.204.5627
mcunill@ktslaw.com



Services

Real Estate Investment &
Development
Real Estate Capital Markets
Real Estate Finance
Real Estate Finance & Capital
Markets
Business & Finance

Industries

Real Estate Investment &
Development
Real Estate Capital Markets
Real Estate Finance
Real Estate Finance & Capital
Markets

Monica Cunill represents clients in the acquisition, disposition and financing of various types of commercial real estate projects including retail centers, office buildings, multi-family projects, self-storage facilities, industrial properties, hospitality projects, and mixed-use projects. She also has significant experience representing special servicers of CMBS loans with respect to, loan assumptions and interest transfers, loan and judgment sales, bankruptcy claim sales, REO sales, loan modifications and forbearances, discounted payoffs, partial releases, deeds in lieu of foreclosure, among other matters. Monica also has experience representing financial institutions in commercial real estate loans including construction loans.

Prior to joining the firm, Monica was a commercial real estate partner at a multi-practice business law firm based in Coral Gables, Florida. Previously, she was a commercial real estate partner at a commercial law firm based in Miami, Florida.

Monica has served on various Cuban American Bar Association (CABA) committees throughout the years, and was awarded with CABA's Outstanding Member Award in 2008. She was appointed to the board of CABA Pro Bono, Inc. in 2013 and continued to serve as a board member through 2018. Monica was also the recipient of the Commercial Real Estate Women (CREW) Networking Deal of the Year award in 2014. Monica volunteers and provides pro bono legal services through Legal Services of Greater Miami, Inc.

Monica is fluent in Spanish.

Experience

*Represented international company in the purchase of a hotel in downtown Miami. The assemblage of the property required acquisition of 2/3 of a downtown city block from several different owners and multiple ground

lessees, negotiation with a labor union, and termination of tenant leases, as well as the acquisition of the operating hotel.

*Represented developer with respect to purchase and financing of commercial property in Coral Gables for potential re-development.

*Represented national and international clients in purchase and sale of numerous lots in Wynwood and Design District areas of Miami.

*Represented international client with the \$57,000,000 sale of mixed commercial use property located in downtown Miami.

*Represented investment banks in connection with hundreds of commercial mortgage loan originations throughout the United States.

*Represented numerous financial institutions and other lenders with respect to origination of, or participation in, commercial real estate loans throughout the United States, including construction loans.

*Represented servicers (including the largest special servicer in the country) of CMBS loans in a variety of complex matters involving performing and non-performing loans, which special servicer serviced over 100 pools of loans, totaling more than \$150 billion in principal and relating to real property interests throughout the United States.

*Represented clients in connection with the sale of loans with an aggregate approximate balance of \$3 billion, the largest of which had a balance of \$192,000,000.

*Represented client in connection with the sale of a defaulted mortgage loan with an approximate principal balance of \$36,000,000. The collateral for the loan was a multifamily project located in the Bronx, New York, and the sale was accomplished through a transfer of the membership interest in the entity that owned and held the loan.

*Represented clients in the purchase of loans secured by commercial real estate throughout the United States.

*Experience gained by attorney prior to joining Kilpatrick

Education

Florida International University B.B.A. (1991)

Miami-Dade College A.A., Business Administration (1989)

Nova Southeastern University J.D. (1995) *magna cum laude*

Admissions

District of Columbia (2022)

Florida (1995)

Professional & Community Activities

CABA Pro Bono Project, Inc., Board of Directors, Member (2013-2018)

CREW, Miami Chapter, Membership Committee, Chair (2014)

Insights

[Perspectives](#)

Hispanic Heritage Month 2021 | Monica B. Cunill

October 5, 2021

[News Releases](#)

Monica B. Cunill Joins Kilpatrick Townsend

May 4, 2021