

Insights: Publications

Could a Pricing Officer Transform Your Firm?

Aderant Think Tank Blog

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At larger law firms, pricing professionals—sometimes called Pricing Officers—are in high demand. According to Considine Legal Search, 76% of big firms now employ some sort of pricing officer, and 44% of these positions were created in the last two years. They also found that a bidding war for these positions is underway, with 28% reporting compensation packages of \$250,000 or more.

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