

Maha Khalaj

Partner

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Services

Business Process Outsourcing
Contracts & Commercial
Agreements
Cross Border Transactions
Information Technology
Outsourcing
Joint Ventures & Strategic
Alliances
Licensing & Procurement
Product Counseling
Technology Transactions

Industries

Electronics & Computer
Technology
Financial Services
Generative AI
Health & Life Sciences
Retail & Consumer Goods



Maha Khalaj focuses her practice on technology and intellectual property transactions, outsourcing, and other complex commercial agreements.

Maha's experience includes assisting clients on a variety of business transactions, including technology/intellectual property licensing, research and development, joint development, professional services, manufacturing and supply, reseller and distribution, IT and business process outsourcing, cloud computing, data analytics, strategic alliances, managed services, and other similar transactions.

Maha was recognized as one of the "Best Lawyers: Ones to Watch" in 2022 and 2023 for Technology Law and again in 2024 for Corporate Law and Technology Law by *The Best Lawyers in America*®. She was recognized as a "Rising Star" in 2022 and 2023 for Technology Transactions by *Super Lawyers* magazine. Maha was recommended by *Legal 500 US* in 2023 and 2024 for Outsourcing.

Maha is fluent in Farsi (Persian).

Experience

Represented a global data and records management company in connection with IT outsourcing of certain cloud services and related information technology systems.

Represented a leading producer of certain industrial products in connection with negotiating master services agreements for the procurement of various software solutions and related implementation and support services.

Represented a global telecommunications provider in connection with structuring license agreements and advising on privacy matters relating to the commercialization of a managed, cloud-hosted IoT service.

Represented a global telecommunications provider in connection with the renegotiation of an agreement for the sale of a white-labeled IoT analytics and data science solution.

Represented an electronic wearable systems provider in connection with drafting terms of service for certain sensor technologies used in medicine, industry and sport applications.

Represented a multinational delivery services company in connection with the negotiation of an agreement for the development and deployment of custom autonomous vehicles.

Represented a leading agriculture and manufacturing company in connection with the negotiation of an agreement with SAP for the development of a digitized production crop forecasting and management platform and the ongoing provision of related services.

Represented various startup companies in connection with structuring and negotiating patent and technology licenses with universities.

Represented a leading provider in the maritime telecommunications industry in connection with reviewing and drafting commercial agreements.

Represented numerous companies in connection with negotiating technology licenses and professional services agreements for various types of products.

Represented a leading laboratory services company in conducting IP due diligence in connection with several acquisitions involving large patent portfolios and other intellectual property assets, joint ventures, collaborative research agreements, and patent licenses.

Education

Mercer University Walter F. George School of Law J.D. (2013) *CALI Award IP Licensing*

Georgia State University M.S. (2008) Biology

Georgia State University B.S. (2005) Biology

Admissions

Georgia (2013)

Court Admissions

Supreme Court of Georgia

U.S. District Court for the Northern District of Georgia

U.S. Patent and Trademark Office (2016)

Professional & Community Activities

Atlanta IP Inn of Court, Barrister

ChIPs, Advancing Women in Tech, Law, and Policy, Member

Georgia Lawyers for the Arts, Past Board Member

State Bar of Georgia, Intellectual Property Section, Member

Insights

[News Releases](#)

Kilpatrick Earns High Rankings in 2024 Legal 500 US

June 25, 2024

[News Releases](#)

Kilpatrick Elects Partners and Elevates Counsel for 2024

December 29, 2023

[News Releases](#)

Significant Number of Kilpatrick Townsend Attorneys Recognized in 2024 Best Lawyers: Ones to Watch

August 17, 2023

[Perspectives](#)

Key Takeaways | Interparty Considerations and Collaborations: Navigating IP Due Diligence and Joint Development Agreements with Third Parties

June 20, 2023

[News Releases](#)

Kilpatrick Townsend Earns Top Rankings in 2023 Legal 500 US

June 12, 2023