



Insights: News

Justin Heineman Named in BTI Client Service All-Stars 2023

June 13, 2023

ATLANTA (June 13) – Kilpatrick Townsend & Stockton announced today that Atlanta Partner [Justin Heineman](#) has been named by corporate counsel to the [BTI Client Service All-Stars 2023](#). Only 293 attorneys representing 142 law firms were included in this prestigious list.

Now in its 22nd year of publication, The BTI Client Service All-Stars is the gold standard used by corporate counsel and law firms alike to identify the attorneys delivering the absolute best levels of client service—better than all others. BTI relies on more than 350 in-depth, independent, and anonymous interviews with top legal decision makers at the world's leading organizations, each with more than \$700 million in revenue.

To be named a BTI Client Service All-Star, corporate counsel must single out an attorney for client service that exceeds all others, without any prompts or suggestions.

- [Justin Heineman](#) focuses his practice on mergers and acquisitions, capital markets, and corporate governance matters. He has over 20 years of experience advising public and private companies on complex domestic and cross-border merger and acquisition transactions, public offerings and private placements of equity and debt securities, corporate governance issues, and securities regulatory matters. As a former general counsel to a public company, Justin approaches issues from the client's perspective, and understands the critical importance of excellent service delivery in the lawyer-client relationship.

BTI Client Service All-Stars are sensible, realistic, appropriate, and immediately helpful. They know their way around the rules, people, and issues and always find ways to get things done—and how to avoid what needs to be avoided. BTI Client Service All-Stars are knowledgeable about what is going on in the industry and other companies and share insight into the current state-of-the-art management strategy and law. They naturally break down problems into their component parts and work through them.

BTI Client Service All-Stars are seemingly always there to answer questions no matter how urgent or casual they may be. And they can move quickly and switch gears as circumstances demand. BTI Consulting Group is a provider of strategic research to the legal community. Its research is based on interviews with corporate counsel about their outside law firms' client focus, understanding of their business and delivery of efficient, value-added service, and results.

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Related People



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